



NAL Research and Blue Sky Network Merger

Frequently Asked Questions

Q - What are NAL Research and Blue Sky Network announcing?

- NAL Research and Blue Sky Network are merging to bring together our individual strengths and decades of experience as innovators in the Iridium ecosystem designing new products and services.

Q - Why are you merging?

- This merger allows us to further establish our position as drivers of innovation, expand our global reach and enhance our overall market opportunity.
- Together we are taking a more agile approach toward the development and delivery of new technologies, combining internal resources and strengths to enhance our product portfolio.
- Our commercial and government customers will now have access to a complete package of best-in-class global communications and assured position, navigation, and timing (APNT) solutions through a single company.

Q – How will this benefit you and your customers?

- Together, we will inject the power of NAL’s military-grade products to the commercial sector, and leverage the flexibility and innovation of Blue Sky Network’s commercial products and cloud based solutions, to deliver transformative solutions to our government customers.
- Our customers will benefit from an enhanced satellite and cellular communications product and service portfolio; greater operations and customer support; more agile development and delivery of new technologies; and an expanded international footprint.

Q - Does this mean NAL Research and Blue Sky Network are becoming one company?

- Yes, NAL Research and Blue Sky Network are becoming one company under NAL Research.
- NAL Research will **continue to deliver both NAL and Blue Sky Network products** as you know them today, enabling our customers to benefit from a wider portfolio of capabilities, including SATCOM and APNT solutions and services.
- While the companies will be combined under NAL, we will continue to maintain both brands and full line of products.

Q - Where physically will your operations be combined?

- Beginning May 1, 2024, both company's operations will streamline and centralize at NAL Research’s headquarters in Manassas, Va.
- All production, manufacturing, administrative and accounting will now be located at: 11100 Endeavor Ct., Suite 300, Manassas, VA 20109

Q - What happens to Blue Sky Network’s other office locations and Brazil?

- Headquarters including production, manufacturing, administration and accounting for both NAL and Blue Sky Network are now centralized to NAL’s current headquarters in Manassas, Va.
- Blue Sky Network’s Arizona shipping facility has been combined with NAL’s facility and relocated to Manassas, Va, enabling us to further streamline resources.
- NAL Research will maintain the Blue Sky Network Brazilian office to support our customers’ continued success in Brazil and adjacent markets.